

2026 REAL ESTATE MARKET FORUM AGENDA

February 26, 2026
Spokane Convention Center

8:00-8:07	(7 min.)	Welcome & Intro. of Moderator – Ann Gorman, 2026 Chair, S-KRERC Introductions by Moderator – Paul Read, Publisher of the Journal of Business Presenting Sponsor Welcome – Brian Read, STCU
8:07-8:32	Regional Economy (25 min.)	Steve Scranton and Matt Clark, Washington Trust Bank
8:32-9:00	Special Topic Panel: Regional Economic Development	
	(3 min.)	Introductions of Panel – Paul Read , Moderator Lance Beck , Greater Spokane Valley Chamber of Commerce Mike McBride , WA Economic Security Dept. Samuel Wolkenhauer , Idaho Dept. of Labor
	(20 min.)	Panel Discussion – Paul Read , Moderator
	(5 min.)	Questions & Answers – Paul Read , Moderator
9:03-9:31	Special Topic Panel: Regional Transportation	
	(3 min.)	Introductions of Panel – Paul Read , Moderator David S. Haring , CEO, Spokane Airports Karl Otterstrom , CEO, STA Jerry Wilson , Idaho Transportation Department
	(20 min.)	Panel Discussion – Paul Read , Moderator
	(5 min.)	Questions & Answers – Paul Read , Moderator
9:31-9:36	(5 min.)	Announcements: Ann Gorman , Chair
9:36-9:51	(15 min.)	COFFEE BREAK
9:51-9:55	(4 min.)	Announcements: Ann Gorman , Chair
9:55-10:50	Residential Market: Spokane/Kootenai/Bonner Counties	
	(5 min.)	Introductions – Paul Read , Moderator
	(15 min.)	Single Family: Kootenai/Bonner – Stefen Smith , 2026 President of CdA Regional REALTORS® Single Family: Spokane – Julie Dean , 2026 President-elect, Spokane REALTORS®
	(15 min.)	Regional Apartments/Multi-Family – Ben Widmyer , Widmyer Corporation
	(5 min.)	Questions & Answers – Paul Read , Moderator
10:50-11:00	SPONSOR DRAWINGS (please stay in the room, coffee break supplies have been removed)	

11:00-11:39 **Commercial/Investment Market: Kootenai/Bonner Counties**

(2 min.)	Introductions – Paul Read , Moderator
(12 min.)	Commercial: Bonner – Patrick Green , Sales Associate, Realm Partners
(12 min.)	Commercial: Kootenai – Danny Davis , CCIM, Associate Broker, TOK Commercial
(8 min.)	Panel Discussion – Paul Read , Moderator
(5 min.)	Questions and Answers – Paul Read , Moderator

11:40-12:19 **Commercial/Investment Market: Spokane County**

(2 min.)	Introductions – Paul Read , Moderator
(12 min.)	Office: Spokane – Erik Nelson , SIOR, Managing Broker, Kiemle Hagood Company
(12 min.)	Retail: Spokane – Kim Millet , Brokerage Services, TOK Commercial
(8 min.)	Panel Discussion – Paul Read , Moderator
(5 min.)	Questions and Answers – Paul Read , Moderator

12:19-12:22 **Closing Comments – Ann Gorman**

12:22-12:32 **Education Credit Sign Out**

12:32-12:55 **LUNCHEON**

(Luncheon Head Table) **Tiffany Claxton**, Vice Chair, Spokane-Kootenai RERC
Gavin Cooley, Keynote Speaker
Julie Dean, President-elect, Spokane REALTORS®
Ann Gorman, Chair, Spokane-Kootenai RERC
Paul Read, Forum Moderator
Stefen Smith, President, Coeur d'Alene Regional REALTORS®
Dale Strom, Administrative Officer, Spokane-Kootenai RERC
Ryan Walters, Presentation Coordinator, S-KRERC

12:55-1:05 **Announcements – Ann Gorman, Dale Strom**

1:05-1:35 **KEYNOTE SPEAKER – Gavin Cooley**, CEO,
Spokane Business Association

**Topic: How fentanyl and unsheltered homelessness have
transformed public order and treatment policies into real estate
fundamentals shaping Spokane and other West Coast markets**

1:35-1:45 **Questions and Answers/Closing – Ann Gorman**

