

# 2026 REAL ESTATE MARKET FORUM AGENDA

February 26, 2026

Spokane Convention Center

- 8:00-8:07 (7 min.) **Welcome & Intro. of Moderator – Ann Gorman,**  
2026 Chair, S-KRERC  
**Introductions by Moderator – Paul Read,**  
Publisher of the Journal of Business  
**Presenting Sponsor Welcome – Brian Read, STCU**
- 8:07-8:32 **Regional Economy**  
(25 min.) **Steve Scranton and Matt Clark,**  
Washington Trust Bank
- 8:32-9:00 **Special Topic Panel: Regional Economic Development**  
(3 min.) **Introductions of Panel – Paul Read,** Moderator  
**Lance Beck,** Greater Spokane Valley Chamber of Commerce  
**Mike McBride,** WA Economic Security Dept.  
**Samuel Wolkenhauer,** Idaho Dept. of Labor  
(20 min.) **Panel Discussion – Paul Read,** Moderator  
(5 min.) **Questions & Answers – Paul Read,** Moderator
- 9:03-9:31 **Special Topic Panel: Regional Transportation**  
(3 min.) **Introductions of Panel – Paul Read,** Moderator  
**David S. Haring,** CEO, Spokane Airports  
**Karl Otterstrom,** CEO, STA  
**Jerry Wilson,** Idaho Transportation Department  
(20 min.) **Panel Discussion – Paul Read,** Moderator  
(5 min.) **Questions & Answers – Paul Read,** Moderator
- 9:31-9:36 (5 min.) **Announcements: Ann Gorman,** Chair
- 9:36-9:51 (15 min.) **COFFEE BREAK**
- 9:51-9:55 (4 min.) **Announcements: Ann Gorman,** Chair
- 9:55-10:50 **Residential Market: Spokane/Kootenai/Bonner Counties**  
(5 min.) **Introductions – Paul Read,** Moderator  
(15 min.) **Single Family: Kootenai/Bonner – Stefen Smith,**  
2026 President of CdA Regional REALTORS®  
(15 min.) **Single Family: Spokane – Julie Dean,**  
2026 President-elect, Spokane REALTORS®  
(15 min.) **Regional Apartments/Multi-Family – Ben Widmyer,**  
Widmyer Corporation  
(5 min.) **Questions & Answers – Paul Read,** Moderator
- 10:50-11:00 **SPONSOR DRAWINGS (please stay in the room, coffee break supplies have been removed)**

**11:00-11:39 Commercial/Investment Market: Kootenai/Bonner Counties**

- (2 min.) **Introductions – Paul Read**, Moderator
- (12 min.) **Commercial: Bonner – Patrick Green**,  
Sales Associate, Realm Partners
- (12 min.) **Commercial: Kootenai – Danny Davis**, CCIM,  
Associate Broker, TOK Commercial
- (8 min.) **Panel Discussion – Paul Read**, Moderator
- (5 min.) **Questions and Answers – Paul Read**, Moderator

**11:40-12:19 Commercial/Investment Market: Spokane County**

- (2 min.) **Introductions – Paul Read**, Moderator
- (12 min.) **Office: Spokane – Erik Nelson**, SIOR,  
Managing Broker, Kiemle Hagood Company
- (12 min.) **Retail: Spokane – Kim Millet**, Brokerage Services,  
TOK Commercial
- (8 min.) **Panel Discussion – Paul Read**, Moderator
- (5 min.) **Questions and Answers – Paul Read**, Moderator

**12:19-12:22 Closing Comments – Ann Gorman**

**12:22-12:32 Education Credit Sign Out**

**12:32-12:55 LUNCHEON**

(Luncheon Head Table) **Tiffany Claxton**, Vice Chair, Spokane-Kootenai RERC  
**Gavin Cooley**, Keynote Speaker  
**Julie Dean**, President-elect, Spokane REALTORS®  
**Ann Gorman**, Chair, Spokane-Kootenai RERC  
**Paul Read**, Forum Moderator  
**Stefen Smith**, President, Coeur d'Alene Regional REALTORS®  
**Dale Strom**, Administrative Officer, Spokane-Kootenai RERC  
**Ryan Walters**, Presentation Coordinator, S-KRERC

**12:55-1:05 Announcements – Ann Gorman, Dale Strom**

**1:05-1:35 KEYNOTE SPEAKER – Gavin Cooley**, CEO,  
Spokane Business Association

**Topic: How fentanyl and unsheltered homelessness have transformed public order and treatment policies into real estate fundamentals shaping Spokane and other West Coast markets**

**1:35-1:45 Questions and Answers/Closing – Ann Gorman**

