

# 2026 REAL ESTATE MARKET FORUM AGENDA

February 26, 2026  
Spokane Convention Center

8:00-8:07	(7 min.)	<b>Welcome &amp; Intro. of Moderator – Ann Gorman,</b> 2026 Chair, SKRERC <b>Introductions by Moderator – Paul Read,</b> Publisher of the Journal of Business <b>Presenting Sponsor Welcome – Brian Read,</b> Chief Growth Officer, STCU
8:07-8:32	<b>Regional Economy</b> (25 min.)	<b>Steve Scranton and Matt Clark,</b> Washington Trust Bank
8:32-9:00	<b>Special Topic Panel: Regional Economic Development</b>	
	(3 min.)	<b>Introductions of Panel – Paul Read,</b> Moderator <b>Lance Beck,</b> Greater Spokane Valley Chamber of Commerce <b>Mike McBride,</b> WA Economic Security Dept. <b>Samuel Wolkenhauer,</b> Idaho Dept. of Labor
	(20 min.)	<b>Panel Discussion – Paul Read,</b> Moderator
	(5 min.)	<b>Questions &amp; Answers – Paul Read,</b> Moderator
9:03-9:31	<b>Special Topic Panel: Regional Transportation</b>	
	(3 min.)	<b>Introductions of Panel – Paul Read,</b> Moderator <b>David S. Haring,</b> CEO, Spokane Airports <b>Karl Otterstrom,</b> CEO, STA <b>Justin Wuest,</b> Idaho Transportation Department
	(20 min.)	<b>Panel Discussion – Paul Read,</b> Moderator
	(5 min.)	<b>Questions &amp; Answers – Paul Read,</b> Moderator
9:31-9:36	(5 min.)	<b>Announcements: Ann Gorman,</b> Chair
9:36-9:51	(15 min.)	<b>COFFEE BREAK</b>
9:51-9:55	(4 min.)	<b>Announcements: Ann Gorman,</b> Chair
9:55-10:50	<b>Residential Market: Spokane/Kootenai/Bonner Counties</b>	
	(5 min.)	<b>Introductions – Paul Read,</b> Moderator
	(15 min.)	<b>Single Family: Kootenai/Bonner – Stefen Smith,</b> 2026 President of CDA Regional REALTORS® <b>Single Family: Spokane – Julie Dean,</b> 2026 President-elect, Spokane REALTORS®
	(15 min.)	<b>Regional Apartments/Multi-Family – Ben Widmyer,</b> Widmyer Corporation
	(5 min.)	<b>Questions &amp; Answers – Paul Read,</b> Moderator
10:50-11:00	<b>SPONSOR DRAWINGS (please stay in the room, coffee break supplies have been removed)</b>	

11:00-11:39 **Commercial/Investment Market: Kootenai/Bonner Counties**

(2 min.) **Introductions – Paul Read**, Moderator  
(12 min.) **Commercial: Bonner – Patrick Green**,  
Sales Associate, Realm Partners  
(12 min.) **Commercial: Kootenai – Danny Davis**, CCIM,  
Associate Broker, TOK Commercial  
(8 min.) **Panel Discussion – Paul Read**, Moderator  
(5 min.) **Questions and Answers – Paul Read**, Moderator

11:40-12:19 **Commercial/Investment Market: Spokane County**

(2 min.) **Introductions – Paul Read**, Moderator  
(12 min.) **Office: Spokane – Erik Nelson**, SIOR,  
Managing Broker, Kiemle Hagood Company  
(12 min.) **Retail: Spokane – Kim Millet**, Brokerage Services,  
TOK Commercial  
(8 min.) **Panel Discussion – Paul Read**, Moderator  
(5 min.) **Questions and Answers – Paul Read**, Moderator

12:19-12:22 **Closing Comments – Ann Gorman**

12:22-12:32 **Education Credit Sign Out**

12:32-12:55 **LUNCHEON**

(Luncheon Head Table) **Tiffany Claxton**, Vice Chair, Spokane-Kootenai RERC  
**Gavin Cooley**, Keynote Speaker  
**Julie Dean**, President-elect, Spokane REALTORS®  
**Ann Gorman**, Chair, Spokane-Kootenai RERC  
**Paul Read**, Forum Moderator  
**Stefen Smith**, President, Coeur d'Alene Regional REALTORS®  
**Dale Strom**, Administrative Officer, Spokane-Kootenai RERC  
**Ryan Walters**, Presentation Coordinator, S-KRERC

12:55-1:05 **Announcements – Ann Gorman, Dale Strom**

1:05-1:35 **KEYNOTE SPEAKER – Gavin Cooley**, CEO,  
Spokane Business Association

**Topic: How fentanyl and unsheltered homelessness have  
transformed public order and treatment policies into real estate  
fundamentals shaping Spokane and other West Coast markets**

1:35-1:45 **Questions and Answers/Closing – Ann Gorman**

