

2026 REAL ESTATE MARKET FORUM AGENDA

February 26, 2026

Spokane Convention Center

- 8:00-8:07 (7 min.) **Welcome & Intro. of Moderator – Ann Gorman**,
2026 Chair, SKRERC
Introductions by Moderator – Paul Read,
Publisher of the Journal of Business
Presenting Sponsor Welcome – Brian Read,
Chief Growth Officer, STCU
- 8:07-8:32 **Regional Economy**
(25 min.) **Steve Scranton and Matt Clark**,
Washington Trust Bank
- 8:32-9:00 **Special Topic Panel: Regional Economic Development**
(3 min.) **Introductions of Panel – Paul Read**, Moderator
Lance Beck, Greater Spokane Valley Chamber of Commerce
Mike McBride, WA Economic Security Dept.
Samuel Wolkenhauer, Idaho Dept. of Labor
(20 min.) **Panel Discussion – Paul Read**, Moderator
(5 min.) **Questions & Answers – Paul Read**, Moderator
- 9:03-9:31 **Special Topic Panel: Regional Transportation**
(3 min.) **Introductions of Panel – Paul Read**, Moderator
David S. Haring, CEO, Spokane Airports
Karl Otterstrom, CEO, STA
Justin Wuest, Idaho Transportation Department
(20 min.) **Panel Discussion – Paul Read**, Moderator
(5 min.) **Questions & Answers – Paul Read**, Moderator
- 9:31-9:36 (5 min.) **Announcements: Ann Gorman**, Chair
- 9:36-9:51 (15 min.) **COFFEE BREAK**
- 9:51-9:55 (4 min.) **Announcements: Ann Gorman**, Chair
- 9:55-10:50 **Residential Market: Spokane/Kootenai/Bonner Counties**
(5 min.) **Introductions – Paul Read**, Moderator
(15 min.) **Single Family: Kootenai/Bonner – Stefen Smith**,
2026 President of CDA Regional REALTORS®
(15 min.) **Single Family: Spokane – Julie Dean**,
2026 President-elect, Spokane REALTORS®
(15 min.) **Regional Apartments/Multi-Family – Ben Widmyer**,
Widmyer Corporation
(5 min.) **Questions & Answers – Paul Read**, Moderator
- 10:50-11:00 **SPONSOR DRAWINGS (please stay in the room, coffee break supplies have been removed)**

11:00-11:39 Commercial/Investment Market: Kootenai/Bonner Counties

- (2 min.) **Introductions – Paul Read**, Moderator
(12 min.) **Commercial: Bonner – Patrick Green**,
Sales Associate, Realm Partners
(12 min.) **Commercial: Kootenai – Danny Davis**, CCIM,
Associate Broker, TOK Commercial
(8 min.) **Panel Discussion – Paul Read**, Moderator
(5 min.) **Questions and Answers – Paul Read**, Moderator

11:40-12:19 Commercial/Investment Market: Spokane County

- (2 min.) **Introductions – Paul Read**, Moderator
(12 min.) **Office: Spokane – Erik Nelson**, SIOR,
Managing Broker, Kiemle Hagood Company
(12 min.) **Retail: Spokane – Kim Millet**, Brokerage Services,
TOK Commercial
(8 min.) **Panel Discussion – Paul Read**, Moderator
(5 min.) **Questions and Answers – Paul Read**, Moderator

12:19-12:22 Closing Comments – Ann Gorman

12:22-12:32 Education Credit Sign Out

12:32-12:55 LUNCHEON

(Luncheon Head Table) **Tiffany Claxton**, Vice Chair, Spokane-Kootenai RERC
Gavin Cooley, Keynote Speaker
Julie Dean, President-elect, Spokane REALTORS®
Ann Gorman, Chair, Spokane-Kootenai RERC
Paul Read, Forum Moderator
Stefen Smith, President, Coeur d'Alene Regional REALTORS®
Dale Strom, Administrative Officer, Spokane-Kootenai RERC
Ryan Walters, Presentation Coordinator, S-KRERC

12:55-1:05 Announcements – Ann Gorman, Dale Strom

1:05-1:35 KEYNOTE SPEAKER – Gavin Cooley, CEO,
Spokane Business Association

Topic: How fentanyl and unsheltered homelessness have transformed public order and treatment policies into real estate fundamentals shaping Spokane and other West Coast markets

1:35-1:45 Questions and Answers/Closing – Ann Gorman

