

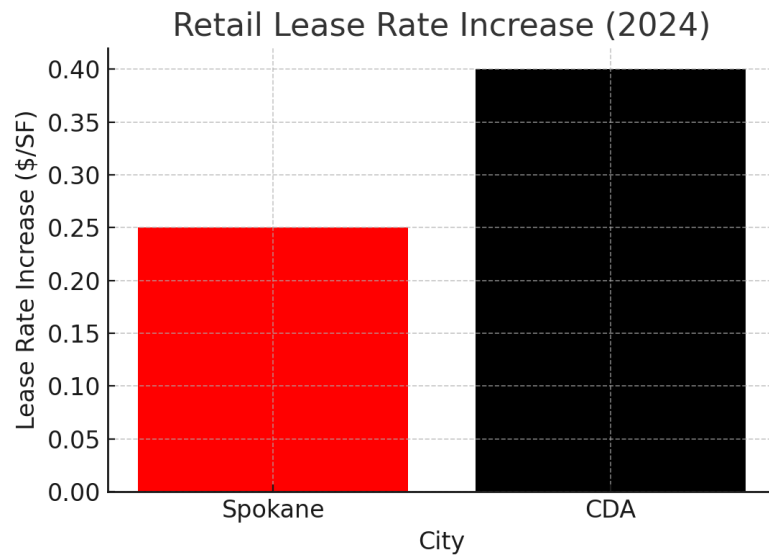
2025 RE Market Forum Retail Sector Update

Presented by Devin Mecham
VP & Commercial Sales Manager, NAI Black



Retail Lease Rate Trends

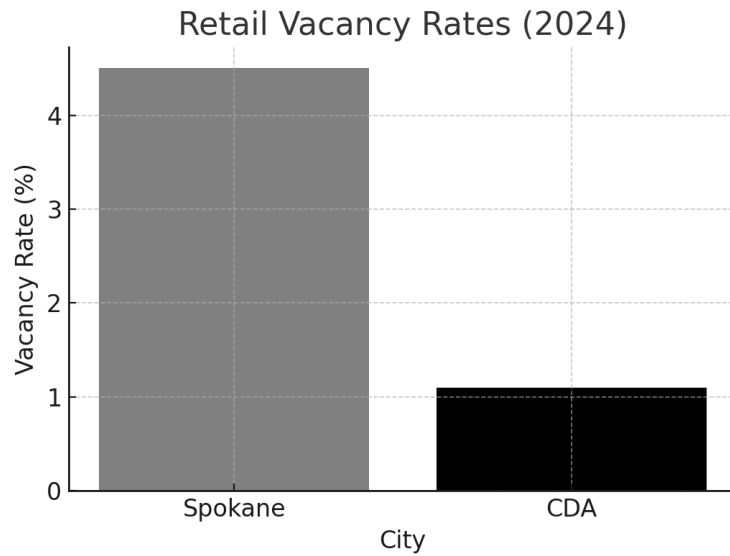
- Spokane: +\$0.25/SF
- CDA: +\$0.40/SF



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Vacancy Rate Analysis

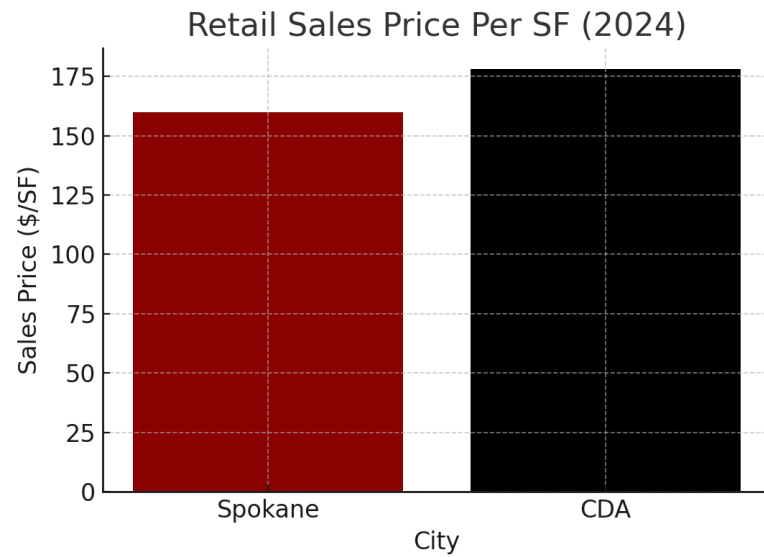
- Spokane: 4.5%
- CDA: 1.1%



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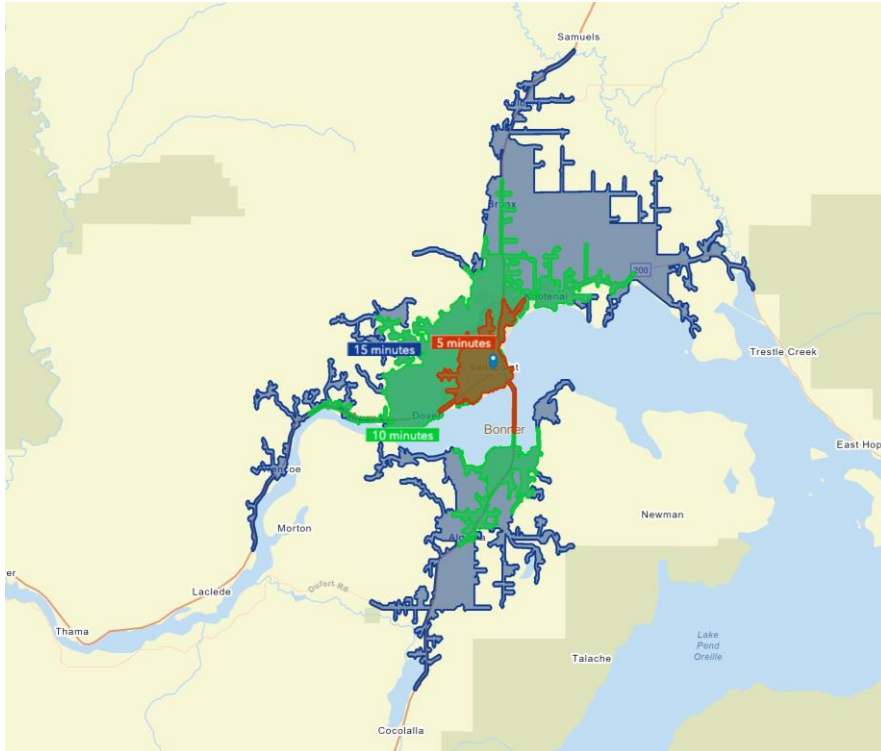
Retail Sales Price Trends

- Spokane: \$160/SF
- CDA: \$178/SF



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Technology's Role in Retail



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Government & Economic Impacts

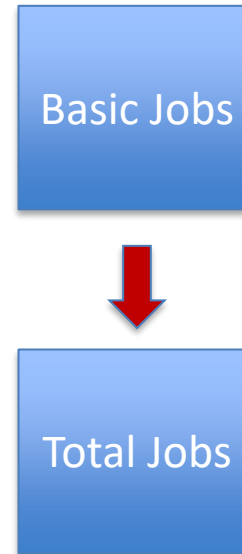
- Tariffs
- Policy Changes
- Civil Projects

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Job Growth & Retail Demand

Basic Jobs

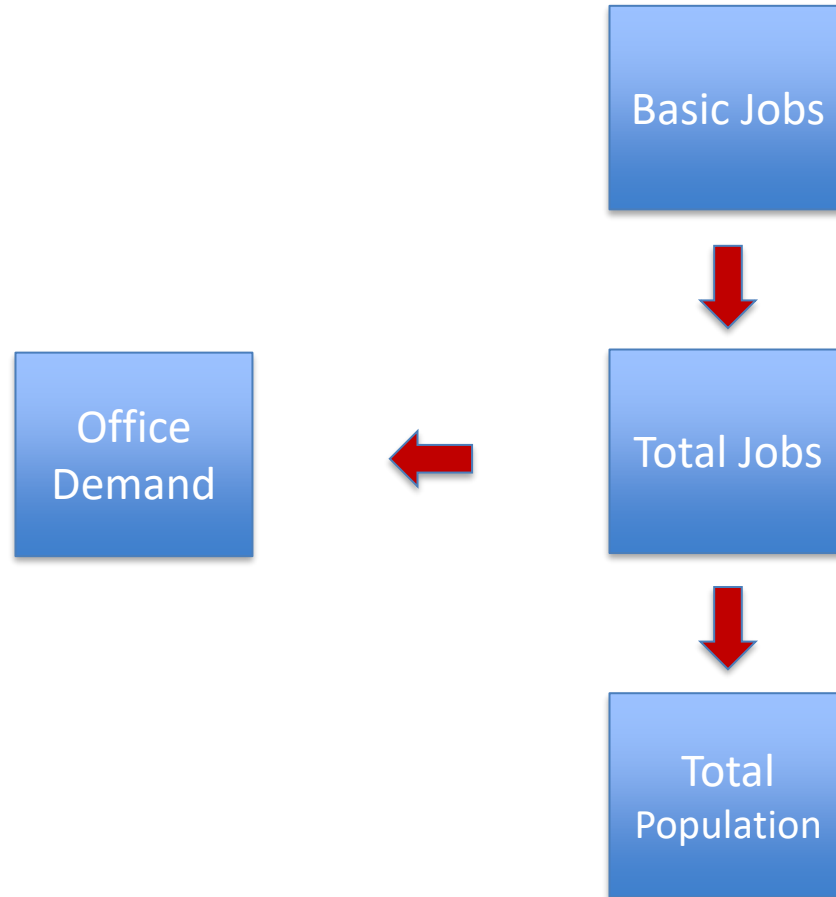
Job Growth & Retail Demand



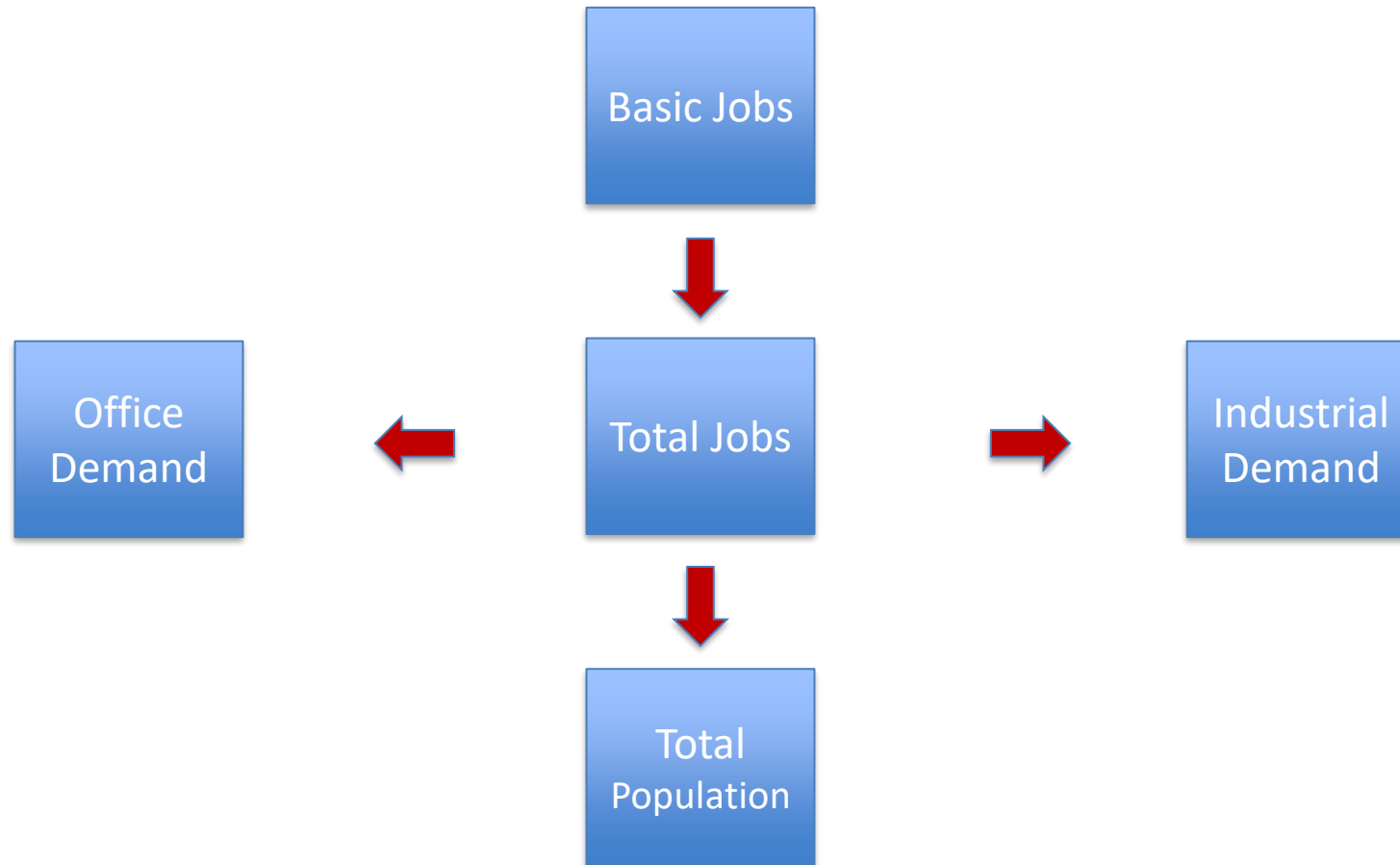
Job Growth & Retail Demand



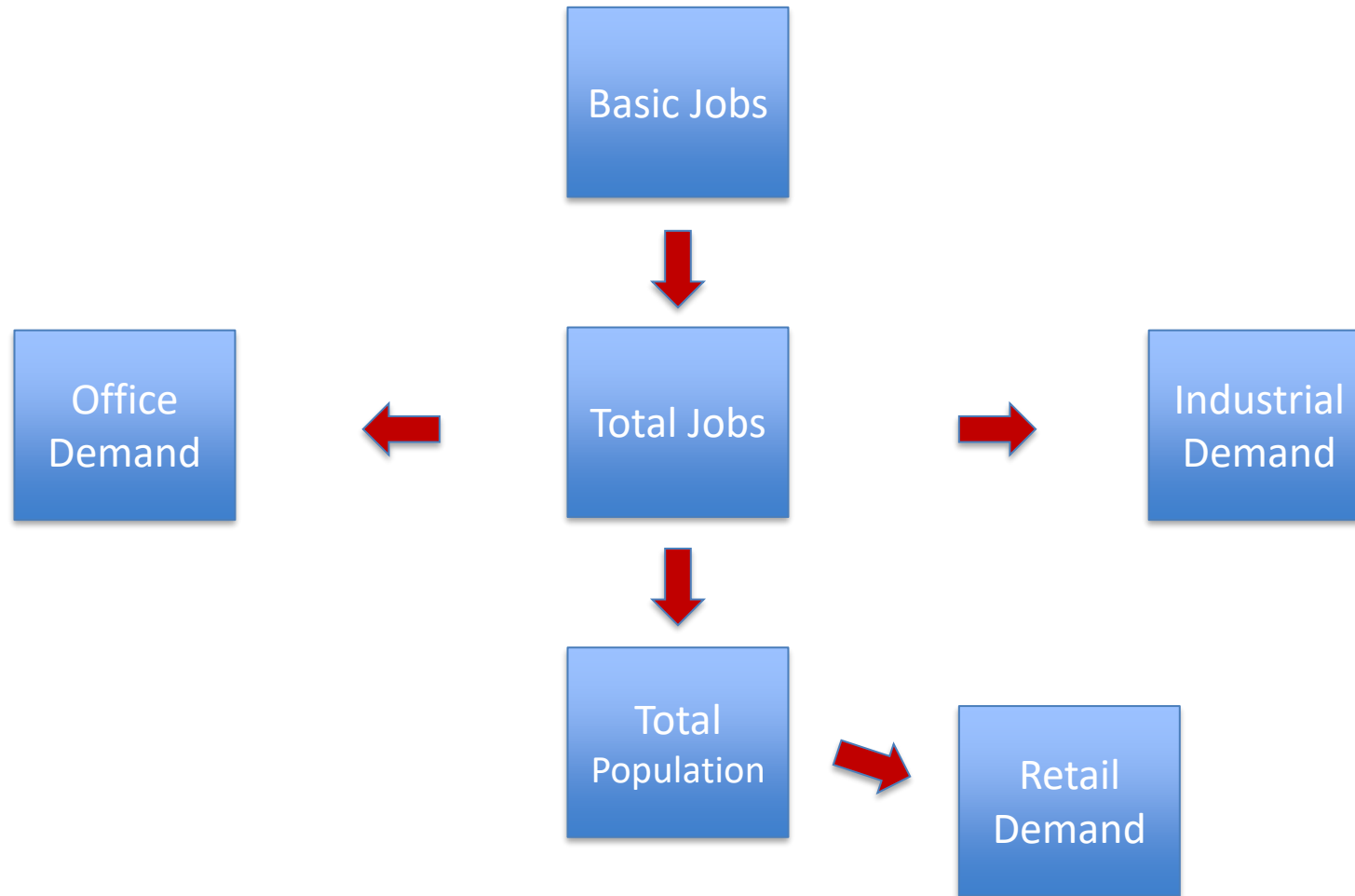
Job Growth & Retail Demand



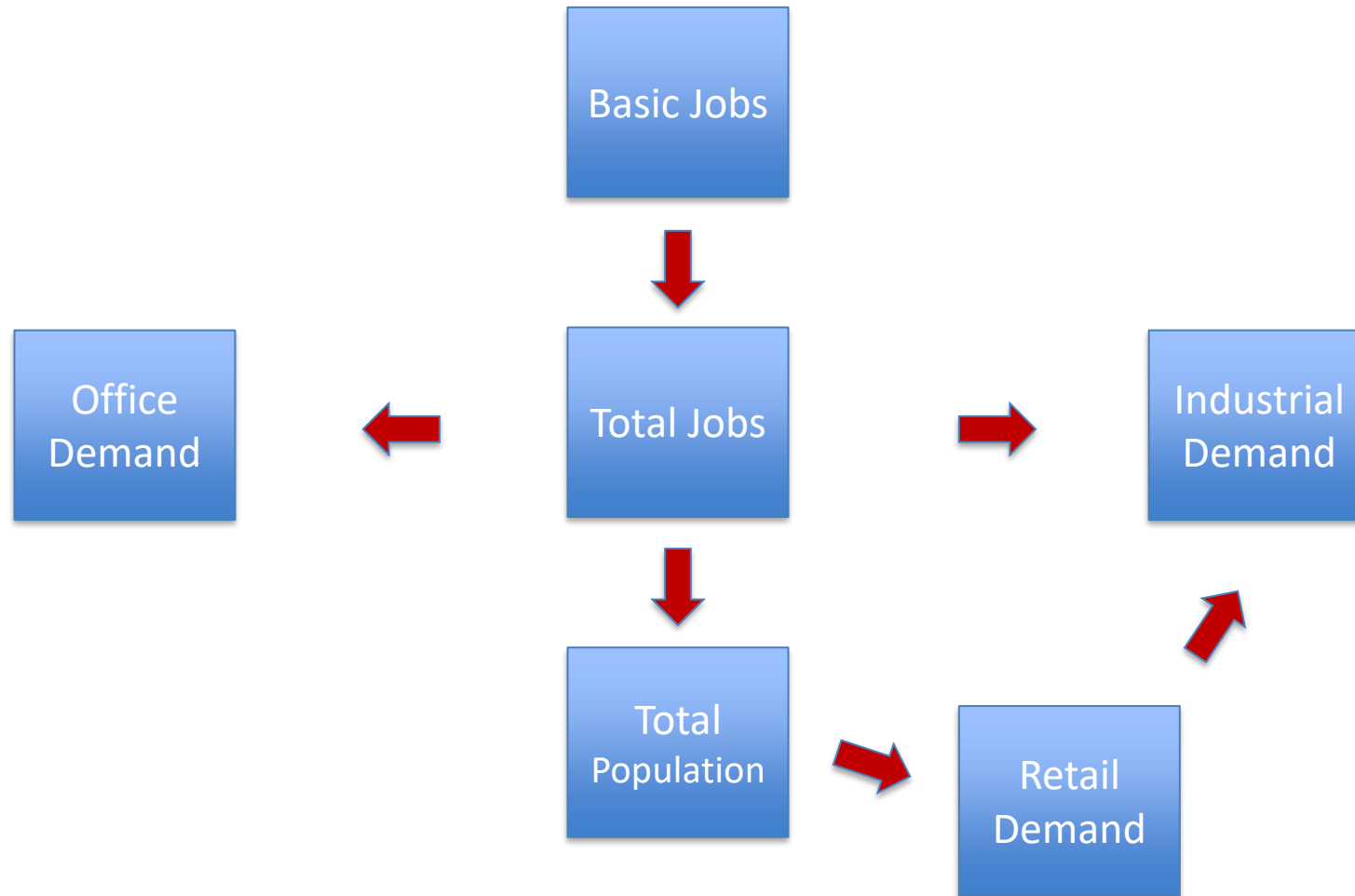
Job Growth & Retail Demand



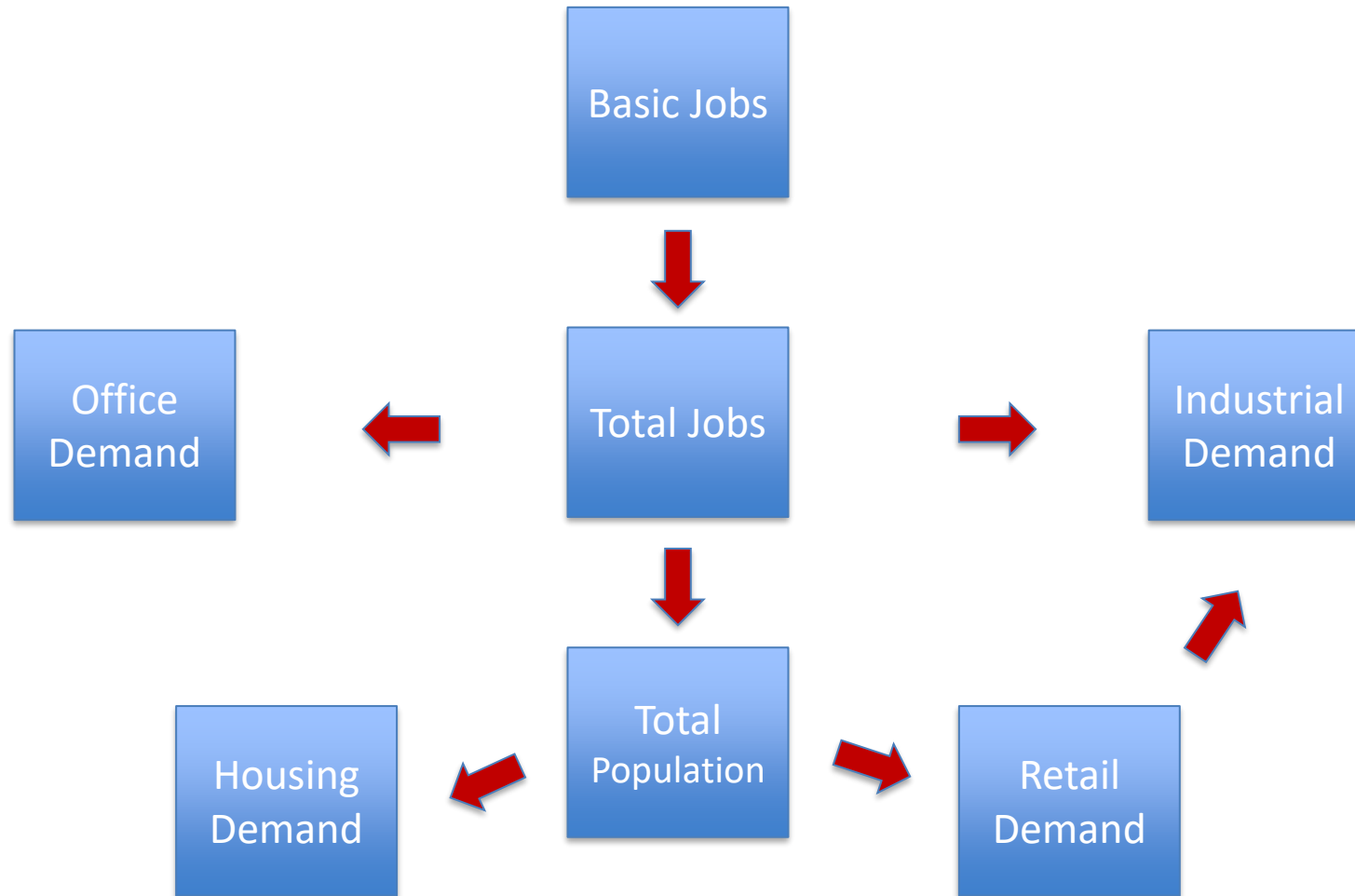
Job Growth & Retail Demand



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