

2023 REAL ESTATE MARKET FORUM AGENDA

March 2, 2023

Spokane Convention Center

- 8:00-8:07 (7 min.) **Welcome & Intro. of Moderator – Brad Stevens,**
2023 Chair, Spokane-Kootenai Real Estate Research Committee
Introduction by Moderator – Katherine Morgan,
Executive Officer, Coeur d’Alene Regional REALTORS®
Community Welcome – Mayor Nadine Woodward,
City of Spokane
- 8:07-8:32 **Regional Economy**
(25 min.) **Grant Forsyth,** Chief Economist, Avista Corp.
- 8:32-9:25 **Special Topics – Infill Housing and Reflections**
- (5 min.) **Introductions – Katherine Morgan,** Moderator
(14 min.) **Changes in the Industry: A conversation with retired SAR Executive VP Rob Higgins – Katherine Morgan**
- (14 min.) **New initiatives to support infill housing in Spokane – Spencer Gardner,** Director of Planning Services, City of Spokane
- (14 min.) **New Initiatives to support infill housing in Coeur d’Alene – Hilary Patterson,** Community Planning Director, City of Coeur d’Alene
- (6 min.) **Questions & Answers – Katherine Morgan,** Moderator
- 9:25-9:30 (5 min.) **Announcements – Brad Stevens,** Chair, and **XX,** Coffee Break Sponsor
- 9:30-9:45 **COFFEE BREAK**
- 9:45-9:50 (5 min.) **Announcements – Brad Stevens,** Chair
- 9:50-10:45 **Residential Market in Spokane/Kootenai/Bonner Counties**
- (5 min.) **Introductions – Katherine Morgan,** Moderator
(15 min.) **Single Family: Kootenai/Bonner – Jared McFarland,** REALTOR®, Century 21 Beutler & Associates
(15 min.) **Single Family: Spokane – Elizabeth Beatty,** 2023 President Elect, Spokane REALTORS®
(15 min.) **Regional Apartment Market – Jeffrey Lembeck, MAI,** President, Lembeck Appraisal & Consulting
(5 min.) **Questions & Answers – Katherine Morgan,** Moderator
- 10:45-10:53 **STRETCH BREAK and Sponsor Drawings**

2023 REAL ESTATE MARKET FORUM AGENDA – CONTINUED

10:53-12:23 **Investment Real Estate in Spokane/Kootenai/Bonner Area**

- (5 min.) **Introductions – Katherine Morgan**, Moderator
(15 min.) **General Commercial: Bonner – Jeremy Grimm**,
Owner, Whiskey Rock Planning + Consulting
(15 min.) **General Commercial: Kootenai – Mary Kienbaum**,
Agent/Broker, Kiemle Hagood
(5 min.) **Questions and Answers (North Idaho) –**
Katherine Morgan, Moderator
(15 min.) **Office: Spokane – Devin Mecham**, CCIM, Commercial
Sales Manager, NAI Black
(15 min.) **Retail: Spokane – Tony Villelli**, Managing Commercial
Director, Keller Williams Realty Coeur d’Alene
(15 min.) **Industrial Market – Marc Mowrer**, Director of
Commercial Leasing, Leavitt Capital Companies
(5 min.) **Questions and Answers (Spokane) –**
Katherine Morgan, Moderator

12:23-12:26 **Closing Comments – Brad Stevens**

12:26-12:35 **Education Credit Sign Out**

12:35-1:00 **LUNCHEON**

(Luncheon Head Table) **Mike Basinger**, Vice Chair, Spokane-Kootenai RERC
Elizabeth Beatty, President, Spokane REALTORS®
Kathrine Morgan, Moderator/Treasurer, Spokane-Kootenai RERC
Jared McFarland, President, Coeur d’Alene Regional REALTORS®
Linn Parish, Keynote Speaker
Brad Stevens, Chair, Spokane-Kootenai RERC
Dale Strom, Administrative Officer, Spokane-Kootenai RERC
Ryan Walters, Webmaster, S-KRERC

1:00-1:10 **Announcements – Brad Stevens, Dale Strom,**
and Representative, STCU

1:10-1:40 **KEYNOTE SPEAKER – Linn Parish**, Editor,
Journal of Business

Topic: Trends in the Region identified by recent articles in the
Journal of Business

1:40-1:50 **Questions and Answers/Closing – Brad Stevens**

