

Craig R. Smith V.P. Land Acquisition & Development





Hayden Homes

Where We Build

What We Build

- Business Model
- First Story



What is "Affordable Housing"?

- Is it clearly defined?
- Who does it serve?
- What does it look like?
- Is it homeownership or is it only rental housing?



Land: Regulatory Opportunities

- Regional Planning
- Specific Land Use / Zoning
- Product

Other Tools



Challenges: Supply & Costs

Materials

- Labor Shortages
- Code Updates
- Interest Rates

Crive as you go

THANK YOU

