

2019 REAL ESTATE MARKET FORUM AGENDA

February 21, 2019
Spokane Convention Center

- 8:00-8:07 (7 min.) **Welcome and Introduction of Moderator – Tom Hix**,
2019 Chair, Spokane-Kootenai Real Estate Research Committee
Introduction by Moderator – Paul Read,
Publisher, Journal of Business
Community Welcome – Al French,
Spokane County Commissioner
- 8:07-8:25 **Regional Economic Conditions, Spokane and North Idaho**
(18 min.) **Sam Wolkenhauer**, Northern Regional Economist,
Idaho Department of Labor
(5 min.) **Questions & Answers – Paul Read**, Moderator
- 8:25-9:20 **Special Topics**
(5 min.) **Introductions – Paul Read**, Moderator
(15 min.) **Banking and Lending Environment – Larry Sorensen**,
CFO, Washington Trust Bank
(15 min.) **Spokane Transportation Future - Sabrina Minshall**,
Executive Director, Spokane Reg. Transportation Council
(15 min.) **North Idaho Transportation Future – Glenn Miles**,
Executive Director, Kootenai Metro. Planning Organization
(5 min.) **Questions & Answers**
– **Paul Read**, Moderator
- 9:20-9:25 (5 min.) **Announcements – Tom Hix**, Chair, and **ICCU**, Sponsor
- 9:25-9:40 **COFFEE BREAK**
- 9:40-9:45 (5 min.) **Announcements – Tom Hix**, Chair
- 9:45-10:40 **Residential Market in Spokane/Kootenai/Bonner Counties**
(5 min.) **Introductions – Paul Read**, Moderator
(14 min.) **Single Family: Kootenai/Bonner – Jennifer Smock**
Co-owner, Managing Broker, Windermere/Coeur d'Alene Realty
(14 min.) **Single Family: Spokane – Gina Mosey**,
Broker, RE/MAX Inland Empire Realty
(14 min.) **Regional Apartment/Condo Market – James Young**,
Director, Washington Center for Real Estate Research, UW
(8 min.) **Questions & Answers – Paul Read**, Moderator
- 10:40-10:48 **STRETCH BREAK and Sponsor Drawings**
(agenda continued on reverse side)

2019 REAL ESTATE MARKET FORUM AGENDA – CONTINUED

10:48-12:18 **Investment Real Estate in Spokane/Kootenai/Bonner Area**

- (5 min.) **Introductions – Paul Read**, Moderator
(15 min.) **General Commercial: Bonner – Raphael Barta**,
Associate Broker, CENTURY 21 RiverStone
(15 min.) **General Commercial: Kootenai – Chris Schreiber**,
CCIM, Associate Broker, Kiemle Hagood Brokerage Division
(5 min.) **Questions and Answers (North Idaho) –**
Paul Read, Moderator
(15 min.) **Office: Spokane – Chris Bell**,
Broker, NAI Black
(15 min.) **Retail: Spokane – Colin Conway**,
Managing Broker (Washington), Kiemle Hagood
(15 min.) **Industrial Market – Larry Stone**,
CEO/President, L.B. Stone Properties Group
(5 min.) **Questions and Answers (Spokane) –**
Paul Read, Moderator

12:18-12:21 **Closing Comments – Tom Hix**

12:21-12:30 **Appraiser Education Credit Sign Out**

12:30-12:55 **LUNCHEON**

(Luncheon Head Table) **Keri Copley**, Editor, The Real Estate Report
Kim Etherton, Vice Chair, Spokane-Kootenai RERC
Tom Hix, Chair, Spokane-Kootenai RERC
Amanda Kuespert, President, Coeur d'Alene Assoc. of REALTORS®
Katie Marcus, Treasurer, Spokane-Kootenai RERC
Todd Mielke, Keynote Speaker, 2019 Market Forum
Gina Mosey, President, Spokane Assoc. of REALTORS®
Paul Read, Moderator, 2019 Market Forum
Dale Strom, Administrative Officer, Spokane-Kootenai RERC

12:55-1:05 **Announcements – Tom Hix, Dale Strom, Keri Copley,**
and Representative, STCU

1:05-1:35 **KEYNOTE SPEAKER – Todd Mielke**, Chief Executive Officer,
Greater Spokane Incorporated

Topic: The West Plains: Progress, Potential & Obstacles

1:35-1:45 **Questions and Answers/Closing – Tom Hix**

